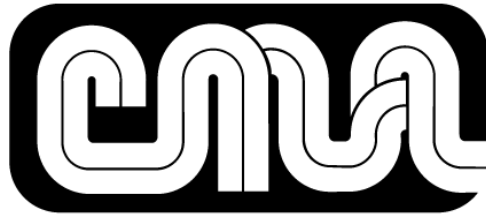


SUPPLIER MANUAL



CABLE MANUFACTURING & ASSEMBLY CO., INC.

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Section 1.0 LETTER OF INTENT

The intent of this manual is to specify the requirements, which insure that supplier methods, systems, products and services meet or exceed CMA and its customers' expectations. It outlines CMA's specific expectations of suppliers and the system they use. Our goal is to forge a good working relationship with our suppliers which will in turn provide continuous quality and productivity improvement.

Product quality is the key to the success of CMA. As a supplier your commitment to quality is a concern to us and your success is in our best interest.

The foundation of this manual is the automotive quality system requirement ISO 16949. CMA has fully embraced ISO 16949 as its path to enhanced customer satisfaction and continuous improvement.

Suppliers are defined as providers of: a) production materials, b) production or service parts, or c) heat treating, plating, painting or other finishing services, directly to CMA.

As a supplier to CMA, you are expected to comply with the intent and criteria found within this manual.

President

Vice President

Quality Assurance Manager

Purchasing Manager



Section 2.0 QUALITY EXPECTATIONS

Responsibility for all Quality Expectations (quality, delivery, cost) including system, product, process, etc. remains the sole responsibility of the supplier and its subcontractors.

2.1 Quality System

The supplier shall develop, utilize, and document a comprehensive Quality/Business System that at a minimum meets the requirements set forth in ISO 9001:2000 with the goal of developing a ISO 16949 quality system. All suppliers of automotive components must be third party registered to ISO 9001:2000 by an accredited third party certification body.

Suppliers must have a prevention based quality system that emphasizes the ongoing use of statistical methods for continual process improvement. The quality policy and system shall be documented in an accessible form, such as a quality manual. As necessary, key elements should include:

- 1- A quality policy that reflects both the philosophy and goals of the supplier and the commitment of management to attain these goals.
- 2- A current organizational chart indicating the reporting relationship of the personnel responsible for quality.
- 3- A description of the quality system procedures and documentation used to monitor and evaluate the process.
- 4- A revision section documenting amendments to the quality manual and system.

Because CMA recognizes the importance with which our suppliers' quality affects our product and as part of our continuous improvement process, we expect all of our suppliers to utilize SPC techniques in the manufacture of their product destined for use by CMA and to supply SPC data with their shipments.

If you need advice or assistance with implementation or would like to know more about ISO 9001:2000 or ISO 16949, please contact your buyer.

2.2 Supplier Selection Parameters

Potential new suppliers will be evaluated by using the CMA Request for Supplier Quotation form CMA 290. The main criteria for new business is competitive pricing but the quality capability of suppliers will be evaluated jointly by Purchasing and Quality Assurance management and weighs heavily in the sourcing decision. Every new potential supplier, based on results of competitive quoting, will be furnished a copy of CMA Supplier Manual and is required to complete and return a Preliminary Supplier Survey. This survey is a self-assessment of the supplier's quality system and in addition, CMA may require:



- Description of relevant process equipment and machines
- Samples of similar products and/or workmanship

2.3 Routine Surveys and Ongoing Development

Purchasing and Quality Assurance will evaluate the Preliminary Supplier Survey and, if deemed necessary, the supplier manual. Purchasing and Quality Assurance may also request a visit to audit the supplier. When the evaluation is concluded with a satisfactory result, the supplier is entered on the Approved Supplier List and will be considered for new business. Suppliers of automotive components will be required to be third party registered to ISO 9001:2000 before they can be added to the Approved Supplier List.

CMA may conduct a visit to perform an audit concentrating on those areas pertaining to the purchase at hand, and/or any areas of concern denoted in the aforementioned surveys. CMA will conduct an ISO 9001:2000 based audit. The potential supplier will be required to document a "Continuous Improvement Plan" including projects, tasks and responsibilities that will concentrate on weak areas found during the audit. CMA will review and monitor the improvement plans. Positive results (which may include a Corrective Action Plan) must be obtained for the potential supplier to continue to be considered for the award of new business.

While registration to ISO 16949 or ISO 9001:2000 is only required of suppliers of automotive components, CMA encourages its suppliers to implement an ISO 9001:2000 compliant quality system. Suppliers are made aware of the benefits of ISO 16949 or ISO 9001:2000 as appropriate, and are encouraged to call on CMA for any assistance they might require in implementing and/or developing their quality system.

All active suppliers who are not registered to ISO 9001:2000 or ISO 16949 are mailed a Quality System Audit form once a year for them to perform a self-assessment of their quality system. The results of these self-audits are used to track subcontractor quality system improvements/achievements. Although on-site surveys may be conducted for any reason, Purchasing and Quality typically schedule on-site surveys based on self-assessment responses, quality and delivery performance, and the overall importance to CMA's business.

2.4 Surveys Based on Performance Concerns

Based on supplier performance indicators (refer to Supplier Performance, Monitoring and Development Section 7.0 for performance guidelines) CMA may conduct an on site survey.

CMA Purchasing will schedule a survey concentrating on the areas of poor performance, the Suppliers Continuous Improvement Plan, and the requirements found in the CMA Supplier On-Site Survey.

Based on the results, the supplier may be required to furnish a Continuous Improvement Plan and forward an updated copy to CMA at a frequency determined by CMA until improved



performance ratings are achieved. CMA will review, approve and monitor the plan on a regular basis. Any concerns in the plan will prompt CMA to arrange an information update and plan revision meeting.

The supplier will continue to update and submit the Continuous Improvement Plan until all objectives have been met and verified through improved “satisfactory” measurement indicators.

2.5 Product Identification and Traceability

Whenever possible, suppliers are required to identify the products they supply by appropriate marking, labeling, or tagging the products and/or packaging. Refer to Section 6.0 Packaging, Labeling and Shipping.

All materials and products received at CMA are subject to receiving inspection. The inspection is a two-stage process. In the first stage, the received products are identified, counted, and inspected visually. In the second stage, the products are subjected to a more technical and thorough QA inspection.

The supplier will have a written procedure establishing a lot traceability system to identify (by lot, batch, heat number, etc.) all material from receipt through all phases of manufacturing, inspection, testing and shipping. This will include subcontracted processes and material subjected to rework. Lot numbers assigned must be unique and traceable to materials used and processes performed, including subcontracted processes. All inspection records and test results must contain lot numbers.

2.6 Control of Quality Records

The supplier will establish and maintain documented procedures for identification, collection, indexing, access, filing, storage, maintenance and disposition of Quality records.

The following records must be retained for the time period indicated after the year in which they were created.

Product Quality Records: Material certifications, control charts, traceability records, inspection and test results for one year then destroy.

Production Part Approval: All records and documents required for Production Part Approval (PPAP), in accordance with PPAP Reference Manual for the life of the part plus three years minimum, then destroy.

Nonconforming Product Records: A report created indicating in detail product or material that does not conform to customer requirements or specifications for one year, then destroy. The following records must be kept for a three year period after the year in which they were created: (except as noted).

Contract Review Records: Quotes, Advance Quality Planning forms and other documents established in the course of negotiating and implementing contracts.



Engineering Design Output Documents: Design FMEAs, drawings, specifications, bills of material, process procedures, calculations, prototype test reports, and other documents Established in the course of product design while the designed parts or system is active plus three calendar years.

Supplier Evaluation and Performance Records: Documents demonstrating supplier quality capability and quality performance are retained while the supplier is active.

Purchase Orders: Purchasing documents for procurement of materials, components, products and services.

Calibration: Inspection, measuring, and test equipment calibration certifications.

Corrective and Preventive Action Records: Corrective action requests established relating to nonconformance and preventive actions taken to address potential non-conformities.

Internal Quality Audit Reports: Internal audit and management review.

Training Records: Human Resources and departments conducting training for three years after termination retain Personnel training records.

These requirements do not supersede any government or CMA requirements. All specified retention periods shall be considered "minimum".

2.7 Nonconformance Notification Control System

A written procedure must be developed and implemented for the notification of CMA personnel if it is determined by the supplier that non-conforming or suspected non-conforming material has been shipped to CMA.

Such procedure must provide for:

- 1- The immediate notification to CMA Quality, Receiving and Purchasing departments of suspect product or material that does not conform to CMA requirements or specifications.
- 2- The immediate containment, sort or rework and inspection method of suspect products at the supplier's facility (CMA will monitor the effectiveness of the suppliers containment procedure and, if necessary, request additional controls and documentation). This information must be communicated to the Quality Assurance manager in a timely manner.
- 3- The immediate dispatching of supplier personnel to CMA to sort/rework and inspect suspect product, or authorization for CMA to perform such action, provided that CMA has the resources available for such.



- 4- The initiation of a Corrective Action Report is not sufficient. CMA Quality Assurance must receive documentation of the supplier's containment plan within 24 hours with corrective action due dates and planned completion dates.
- 5- The manufacture and shipment of replacement stock ,if necessary, with no adverse effect to CMA's manufacturing schedule.

The supplier should be aware that they are responsible for all costs associated with the non-conformance of their product.

2.8 Internal Audit System

The supplier will conduct internal audits utilizing, as a minimum, ISO 9001:2000 based requirements. Audits should be conducted on a yearly basis by persons independent but knowledgeable of the area or system being audited.

These internal audits must be available for review by CMA personnel, if requested.



Section 3.0 REQUEST FOR QUOTE

Suppliers receiving a Request for Quote will be required to quote based on the information package provided. This may include the following:

- 1- Request for Supplier Quotation form.
- 2- All product documents (drawings, specifications, standards, etc.)
- 3- All quote detail...
 - Estimated annual usage and order quantity
 - Packaging and labeling requirements
 - Sampling and prototype requirements and dates required
 - Delivery requirements
 - Terms and conditions for doing business with CMA
 - Target pricing requirements and/or CMA cost reduction expectations
- 4- Product detail information...
 - Product part number
 - Latest revision
 - Product name
 - Key characteristics identification and requirements

It is the responsibility of the supplier to provide all detail costing and/or product process expectations within the time frame specified. Any concerns or issues must be documented and include possible solutions.



Section 4.0 SAMPLE SUBMISSION PROCESS (PPAP)

CMA has adopted the automotive "Production Part Approval Process" (PPAP) submission level 3 as its sample submission requirement.

Suppliers shall fully comply with all requirements set forth in the Production Part Approval (PPAP) manual. Copies of the PPAP manual are available through AIAG at (248) 358-3003.

Production part approval is granted for a part number, engineering change level, manufacturing location, material subcontractor(s) and production process environment. A change to any of these requires CMA approval prior to supplying production parts. Re-submission per PPAP may be required.

Any authorization to deviate from this requirement must be received in writing from the CMA Quality Manager or Supervisor.

4.1 Definition

Production parts are manufactured at the production site using the production tooling, gauging, process materials, operators, environment, and process settings, (e.g. feeds, speeds, cycle times, pressures and temperatures).

Parts for production part approval must be taken from a significant production run. This run would typically be from one hour to one shift's production with the specific production quantity to total 300 parts minimum unless CMA has agreed upon some other quantity in writing. Parts from each position of a multiple cavity die; mold, tool or pattern are to be measured and tested.

4.2 Purpose

The purpose of production part approval is to determine if the supplier properly understands all customer engineering design record and specification requirements and that the process has the potential to produce product meeting these requirements during an actual production run. CMA documented Sample Submission Approval (reference PPAP) must be received by the supplier prior to any further shipments of parts.

In addition to all PPAP requirements, the supplier will appropriately mark each container and/or part as "SAMPLES" and forward to the attention of CMA: Quality Assurance Department.



Section 5.0 PACKAGING AND LABELING REQUIREMENTS

5.1 GENERAL

- 1- All features considered critical to the quality or operation of the part (i.e. machined surfaces, bore, etc) are protected from damage and/or contamination/sediment of rust, dirt, moisture, wood chips, or other debris.
- 2- Use specific transportation mode in compliance with shipping instructions issued from CMA's Purchasing department.
- 3- The supplier must designate a packaging contact for problem resolution in packaging and labeling issues.
- 4- All drums/barrels/cartons must be palletized and secured unless otherwise specified by a CMA representative.

5.2 Sample, Pilot and Pre-Production Material

The many procedural steps involved with inspection and use of sample, pilot, and pre-production material demands packaging and identification equal to or beyond normal standards. Extra care is required in preparing packaging to protect these high value and limited availability parts. The supplier is expected to comply with any special packaging and labeling specifications that may be communicated by CMA.

5.3 Identification Labels

Bar coded labels are required on all product shipped to CMA and should be of the format and include the information shown in the Exhibit List – Packaging Examples.

All labels and packing slips should indicate supplier name, CMA part number, quantity and purchase order number.

- 1- Manually handled containers
Each individual container must be identified with the appropriate label.
- 2- Mechanically handled containers
Two labels on adjoining sides are required in most cases



- 3- All containers
The top edges of the labels, where possible, should be 20 inches from the bottom of the container. Representative label locations are shown in Exhibit List - Packaging Examples.

Note: All labels shall comply with AIAG standards.

5.4 Body – Boxes and Cartons

- 1- Parts should completely fill the container to prevent collapsing because of excessive voids.
- 2- All containers and multi-wall tubes must have a box maker's certificate with bursting or puncture test visible on the assembled container. (refer to Exhibit List – Box Certificates)
- 3- Cartons/containers are to be modular to the shipping pallet; cartons are not to overhang the pallet.

All containers must be adequately secured to pallets. Securement of multiple containers to pallets must be by stretch or shrink film or non-metallic strapping – at least two bands lengthwise and two bands widthwise. Polyester and nylon strapping are recommended.

5.5 Disposition of Damaged Materials

- 1- Damaged material resulting from inappropriate packaging is the responsibility of the supplier. Suppliers are responsible for all necessary corrective action, damaged material, sorting costs, and any premium freight required for replacement of the parts to maintain production requirements. If damage is determined to be the responsibility of the carrier, a claim from will be filed against the delivery carrier.
- 2- When rejected material is returned to the supplier it is to be packaged and labeled in such a manner that it does not receive further damage during the return shipment.



Section 6.0 DELIVERY EXPECTATIONS

6.1 Pick-Up and Delivery Windows

Suppliers shipping against production purchase orders shall make shipments per material release schedules provided by CMA.

100% on-time delivery is required. On-time delivery is defined as:

Receipt at CMA of the complete quantity of parts (which meet specifications) by the required date as specified in the CMA material release schedule.

It is the suppliers responsibility to obtain written authorization to modify the ship date or quantity specified in the material release.

The supplier shall be responsible for expediting outbound shipments from their location. When a delay is encountered, the supplier shall take all necessary steps to correct the problem. CMA Purchasing shall be notified immediately if such a delay occurs.

6.2 Premium Transportation

The supplier shall take all necessary action to avoid premium transportation shipments.

In the event premium transportation cannot be avoided, the supplier will get proper authorization from CMA Purchasing detailing mode and responsibility.

The supplier will be held liable for excess freight costs incurred because of supplier's lack of performance. This includes premium freight charges from the supplier's facility to CMA and premium freight charges required by CMA to meet delivery dates of its customers.

6.3 Routing Instructions

The supplier will adhere to CMA routing instructions unless otherwise directed by CMA Purchasing. If shipment is made using a nonspecified carrier, the shipment will be refused and returned to the supplier or if required to meet CMA customer delivery schedules, the shipment will be accepted and the supplier will be billed for transportation charges.



Section 7.0 SUPPLIER PERFORMANCE, MONITORING AND DEVELOPMENT

7.1 Performance Definition Guidelines

All suppliers are continuously monitored for quality and delivery performance. Quality Assurance will monitor quality, material certification and SPC data submission. Purchasing will monitor delivery, premium/excess freight, partial quantities received, special status customer notifications related to quality or delivery issues and supplier cost reduction proposals. Supplier performance for these elements will be communicated monthly using CMA Supplier Performance Ratings report for quality, delivery, material certification and SPC data.

Cost reduction participation (with special emphasis on actual cost reduction) will be reviewed on an ongoing basis with results reported monthly. Suppliers will be advised of additional criteria as it is developed.

CMA's performance requirement for all elements is 100%. Scores less than 100% require corrective action on the part of the supplier. Scores of 90% or below will warrant issuance of a Corrective Action Report by CMA Purchasing requiring the supplier to submit written corrective action plans to Purchasing within 10 working days.

The suppliers' files are reviewed monthly to assess trends in quality and delivery performance. Suppliers, who repeatedly fail to deliver satisfactory products, and/or do not deliver on time despite earlier complaints and requests for corrective actions, may be removed from the Approved Supplier List and denied the opportunity to quote new business and may ultimately be replaced as a supplier to CMA.

The supplier must immediately notify CMA Purchasing of any received special status customer notifications related to quality or delivery issues.

7.2 Qualifying Activity Ratings

- 1- **Approved Supplier** – Quality capability of suppliers is evaluated jointly by the Purchasing and Quality Assurance departments. Every new supplier is provided a copy of CMA's Supplier Management Manual and is expected to complete and return a Preliminary Supplier Survey. This survey is a self-assessment of the suppliers quality system.

Purchasing and Quality Assurance evaluate the submitted information and if deemed necessary, may request a visit to audit the supplier. When the evaluation is concluded with a satisfactory result, the Preliminary Supplier Survey is signed by Purchasing and Quality Assurance and the supplier is entered on the Approved Supplier List. CMA inspection and testing would precede use.



- 2- **Preferred Supplier** - An approved supplier who is actively participating in the certification process. Typically, his quality history is excellent and will be given first chance at new business or opportunities before being offered to an approved supplier. Their material may not go into stock without inspection and testing preceding use. The inspection process may however be limited in scope.

- 3- **Certified Supplier** – Suppliers who, after intensive investigation are found to supply material of such a quality that it is not necessary to perform routine inspection on each lot received. They would be expected to have an active continuous improvement process. Certified suppliers will not have their material inspected at Receiving Inspection as long as they remain in certified status.



Section 8.0 Conditions and Penalties

8.1 Contract Formation

Suppliers are required to meet all requirements and conditions of Purchase Orders, delivery expectations and quality requirements as outlined herein, all other specific conditions notwithstanding.

Failure to meet these requirements may cause CMA to implement the procedures outlined in CMA Supplier Management Manual Section 7.0 (Supplier Performance, Monitoring and Development).

In addition, CMA may charge to the supplier all additional costs incurred as a result of the supplier's failure to comply with the conditions as specified.

These may include, but are not limited to:

- 1- Premium Freight
- 2- Production Downtime
- 3- Rework Cost
- 4- Customer Chargebacks
- 5- Travel Cost and Expenses
- 6- Overtime Cost

8.2 Future EDI Plans

It is CMA's intention to meet all ISO 16949 requirements. Suppliers may be required, in the future, to receive releases by Electronic Data Interchange (EDI).

EDI allows the transmission of data directly from one organization's computer to another organization's computer.

EDI takes "paper" out of the loop, thereby creating tremendous opportunities for improving efficiency.

CMA will initiate the introduction of EDI to our suppliers receiving material releases. We also plan to begin to implement the receipt of Advance Shipping Notices (ASN's).



Section 9.0 TOOLING STANDARDS SPECIFICATIONS

9.1 Tooling Requirements

Suppliers of tooling, either for use by the supplier or by CMA, are required to adhere to all provisions found in Standard CMA Tooling Requirements for injection molding and progressive die tools.

These requirements are as follows:

- 1- CMA will require a complete tool fabrication drawing package for each purchased tool. The drawing may be supplied in paper format or as CAD files in either AUTOCAD .DXF or .DWG format.
- 2- Injection molding tools must be accompanied by 6 samples from each cavity with a full dimensional layout. Each of the samples must be marked with the cavity identifier.
- 3- Stamping die fabricators must supply a die strip along with 350 sample pieces. A full dimensional layout must be supplied for ten pieces selected at random from the 350 piece lot. Additionally, each supplier would be required to submit, on an annual basis, a full dimensional layout on ten pieces selected from a current production lot such that tool condition and maintenance can be verified.
- 4- All CMA owned tooling located at supplier's plant must be clearly identified as belonging to CMA by permanently affixing the ID code and serial number that are provided on the tooling purchase order. These numbers will be used in CMA's tooling control program.
- 5- All tool maintenance for CMA owned tooling located at a supplier's plant shall be the responsibility of the supplier for the life of the part or for a specified number of parts.

These are minimum requirements for tool acceptance by CMA. Additional quality requirements may be imposed by our Quality Assurance department.

Final payment for tooling will not be made by CMA until these requirements are fully complied with and CMA has approved the PPAP parts produced from the tool.

Suppliers will be subject to periodic audits to insure compliance to all CMA specifications.

Perishable tooling is the responsibility of the supplier and will not be paid for by CMA.

Suppliers will be subject to periodic audits to insure compliance to all CMA specifications.



Section 10.0 SUPPLIER COST REDUCTION REQUIREMENTS

All suppliers are required to participate in cost reduction programs/strategies/requirements and any CMA or customer initiatives of a more specific product/process nature.

Suppliers participating (with or without CMA prompting) will be rated as part of the overall performance measuring of the supplier (refer to Section 8.0 of the manual).

The method used to communicate cost reduction ideas to CMA in order to eliminate waste in the supply chain, is to submit a form titled Supplier Cost Reduction Proposal. For your reference, a copy of this form is included in the Exhibit List form 11.2.

This will help to insure our joint competitiveness for the long term. Cost reduction proposals may include ideas, which involve:

- Component Design
- Material Type
- Logistics
- Process Standards
- Cycle Time Reduction
- Workplace Organization
- Value Analysis/Value Engineering
- Certification Methods
- Waste Elimination

Long term agreement (LTA's) will be actively pursued by CMA on all new and/or changing supplier purchases.



Section 11.0
EXHIBIT LIST

Exhibit Number	Description
11.1	Supplier Performance Ratings
11.2	Supplier Cost Reduction Proposal
11.3	Box Certificate
11.4	Parts Identification Label
11.5	Packaging Examples
11.6	Pallets
11.7	Request for Supplier Quotation



CABLE MANUFACTURING & ASSEMBLY CO., INC.

SUPPLIER PERFORMANCE RATINGS

DATE:

SUPPLIER:

ATTENTION:

Dear supplier: Your performance ratings are shown below for the month of

<u>CATEGORY</u>		<u>RATING</u>
DELIVERY	NO. ITEMS RECEIVED	<input type="text"/>
	NO. ITEMS ON TIME	
QUALITY	NO. ITEMS INSPECTED	<input type="text"/>
	NO. ITEMS ACCEPTED	
MATERIAL CERTS	NO. ITEMS RECEIVED	<input type="text"/>
	NO. ITEMS W/CERTS	
SPC	NO. ITEMS RECEIVED	<input type="text"/>
	NO. ITEMS W/SPC	

CMA expects its suppliers to continuously strive to improve their overall performance. Any supplier not meeting the required performance goal (100%) is expected to take appropriate corrective actions to bring their performance up to acceptable levels.

For ratings that are 90% or below, we require that you provide within ten (10) working days of this notice, in writing, corrective action plans indicating how these issues will be permanently resolved. This documentation should be in 8-D format to the attention of Ken Knish, Purchasing Manager.

If your rating is 100% in each of the categories, CMA commends you for your efforts as a world class supplier. If there are any questions concerning your ratings, please contact Ken Knish.

Sincerely,

Purchasing



Supplier Cost Reduction Proposal

Supplier Name	Location	Date
Contact	Telephone Number	Facsimile Number
Part Number(s) Affected	ATTACH ALL RELEVANT DOCUMENTS AND STUDIES	
Process(s) Affected		
Description Of Proposal		

Current Piece Costs	Proposed Piece Cost	Volume	Anticipated Time to Launch Date
Engineering Change Required <input type="checkbox"/> Yes <input type="checkbox"/> No		Signature	

INTERNAL – CMA USE ONLY

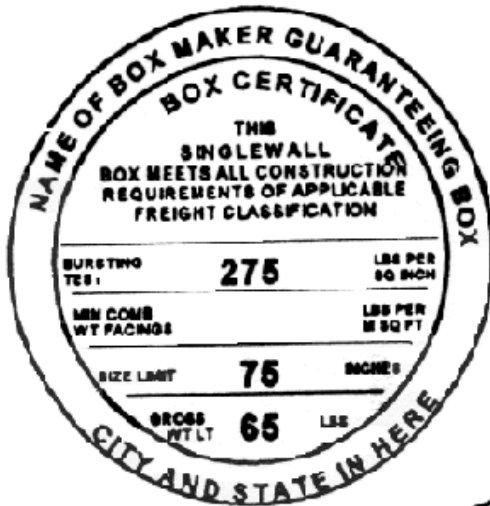
Date Received	SCRP Number	Comments
Received By		
Initially Feasible? <input type="checkbox"/> YES Send to Supplier Team <input type="checkbox"/> NO Return to Supplier		
Supplier Team Review Date		Comments
Initially Feasible? <input type="checkbox"/> YES Develop Plan to Investigate <input type="checkbox"/> NO Return to Supplier		
Investigation Positive? <input type="checkbox"/> YES Inform Supplier to Proceed <input type="checkbox"/> NO Inform Supplier		Comments



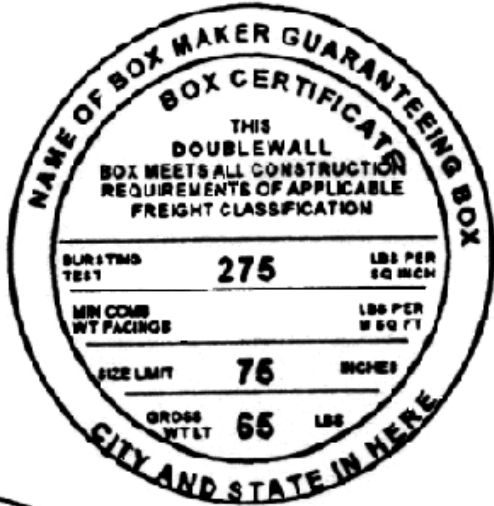
Exhibit Number 11.3

Box Certificate

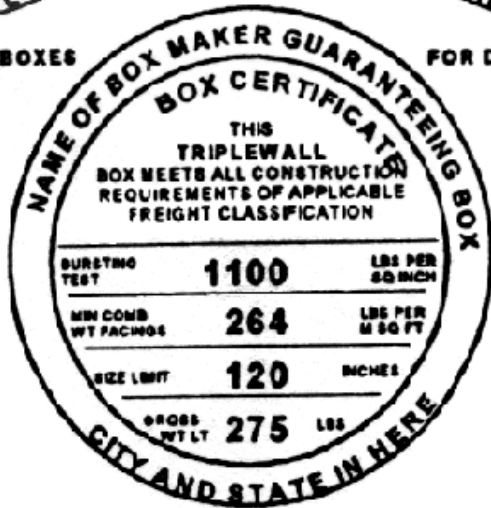
All containers, trays, caps and multi-wall tubes must have a box maker's certificate with bursting or puncture test visible on the assembled container.



FOR SINGLE WALL BOXES



FOR DOUBLE WALL BOXES



FOR TRIPLE WALL BOXES



Exhibit Number 11.4

Parts Identification Label

PART NO. 81-275W 		
QUANTITY 40000 	P.O. NO. 12345 	
SUPPLIER CODE STAPRO 	DESCRIPTION CABLE	
LOT NO. 100287 	SUPPLIER NAME STANDARD PRODUCTS 10000 MAIN ST. MEADVILLE, UT 78952	
	MFG. DATE 4/24/00	REV. LEVEL G

Note: Bar code symbology is Code 39

Label dimensions - 4 ¼" X 6 ½"



Exhibit Number 11.5

Packaging Examples

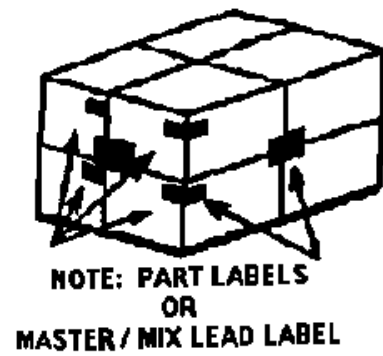
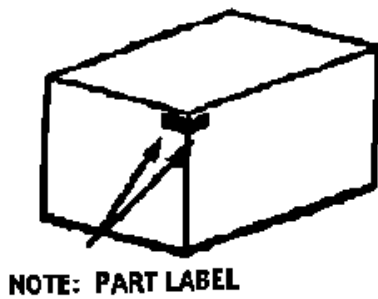
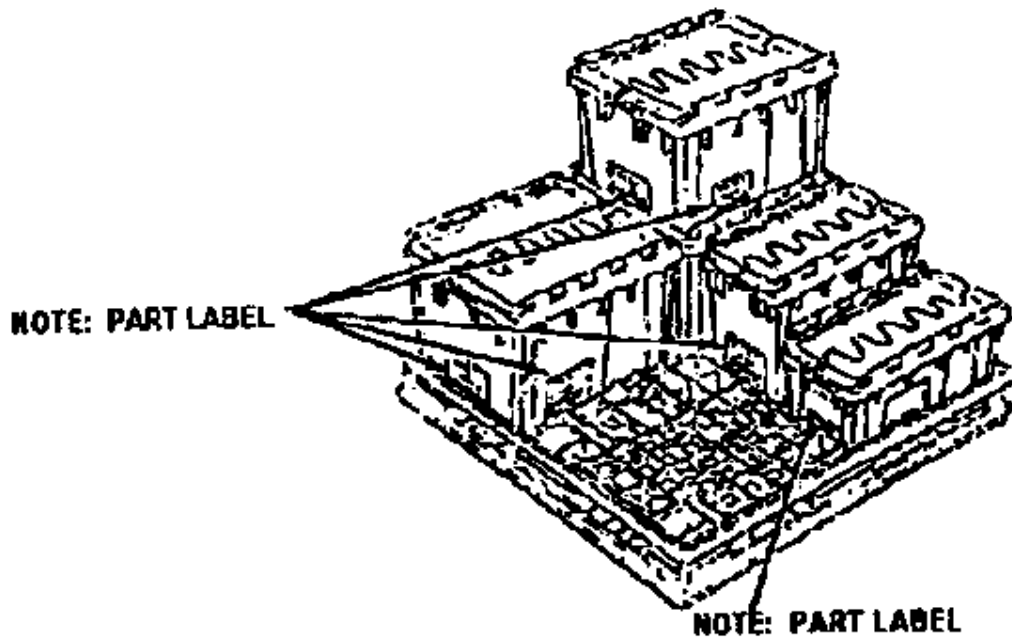


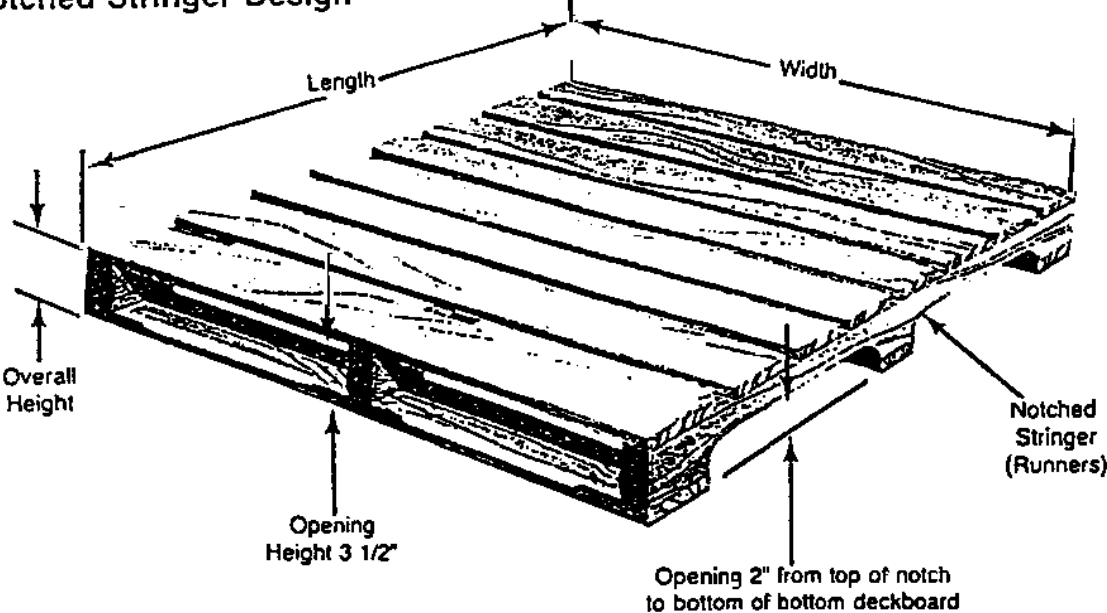


Exhibit Number 11.6

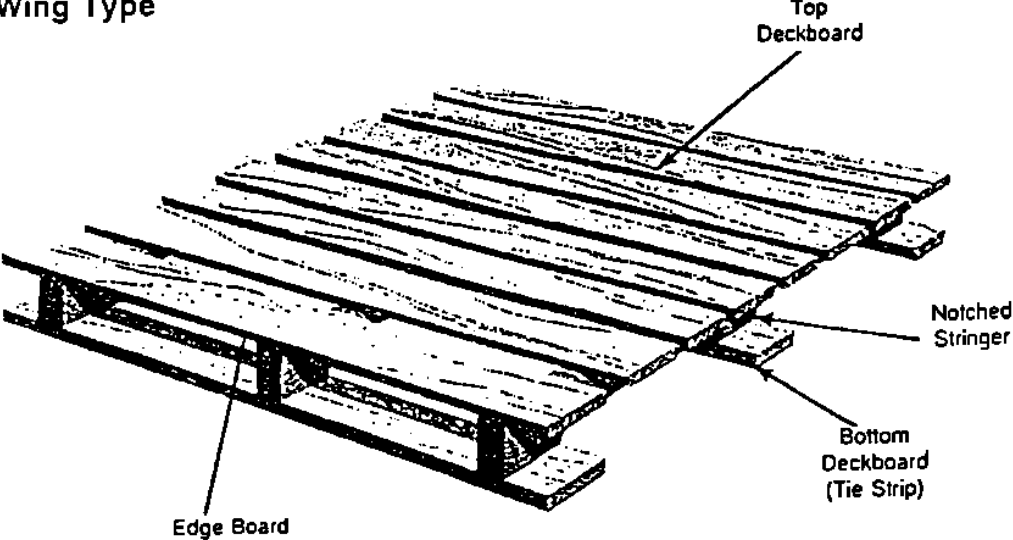
Pallets

Four-Way Entry Pallets Stringer Design

Notched Stringer Design



Double Wing Type





CABLE MANUFACTURING & ASSEMBLY CO., INC.
 10896 Industrial Pkwy, PO Box 409, Bolivar OH 44612
 Phone (330) 874-2900 Fax (330) 874-2373

REQUEST FOR SUPPLIER QUOTATION

THIS QUOTE WILL CLOSE ON: _____ DATE ISSUED _____

TO: _____	ATTN: _____
TO: _____	ATTN: _____
TO: _____	ATTN: _____

THIS IS NOT AN ORDER	REQUEST FOR QUOTE
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EAU QTY	RELEASE QUANTITY	PART NO. AND DESCRIPTION	PIECE PRICE	TOOLING

Shipment can be in _____ week(s) from receipt of order. Company _____

Official Signature _____ Date _____

Requested by: _____